



Lisa J. Hansen

Partner

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According to Lisa, “Tax law isn’t simply about numbers—it’s about strategy, perspective and the ability to navigate layers of legislation. This compels me to continually stay on the cutting edge of the field, ensuring clients receive the most comprehensive advice possible. It’s the combination of these factors that makes practicing tax law my vocation.”

Lisa Hansen is a seasoned corporate tax attorney, bringing almost 25 years of experience to Lathrop GPM’s Business Transactions Group. A partner in the firm, Lisa is adept in the multifaceted domain of federal income taxation, handling issues spanning from entity formation and dissolution to corporate reorganization and tax matters affecting charitable and other tax-exempt entities. She is also skilled in state income and sales tax issues, proving her mettle in litigation before administrative bodies in both Missouri and Kansas.

As a corporate tax attorney, Lisa regularly counsels privately held manufacturers, wholesalers, retailers, renewable energy companies, partnerships, limited liability companies and nonprofit organizations. Her approach is practical and efficient with a knack for piercing the nucleus of a problem and finding the most practical and efficient solutions.

Recognizing tax law’s intricate nature, Lisa communicates complex matters with clarity, ensuring clients remain well-informed and empowered. She appreciates that many clients are not seeking a history of the tax code, but rather, they want clear and concise advice that serves their best interests – which she strives to deliver. Her ability to tailor counsel to precisely what each client needs sets Lisa apart in her field. When looking for legal advice in tax matters, her experience, unique approach and commitment to clients make her a reliable choice. Lisa’s far-reaching proficiency in tax law intersects with a broad range of industries and legal areas. She:

- Represents clients in tax court matters

Areas of Focus

Services

[Corporate & Business](#)

[Real Estate & Development](#)

[Tax](#)

[Closely Held & Family](#)

[Businesses](#)

[Corporate Tax & Transactions](#)

[Taxation of Partnerships & Other Pass-Through Entities](#)

[Emerging Growth Companies](#)

[Opportunity Zones](#)

Sectors

[Blockchain & Cryptocurrency](#)

[Nonprofit & Tax-Exempt Organizations](#)

[Health Care](#)

- Guides clients through tax audits
- Addresses corporate employment tax law and benefits issues
- Assists clients with the tax planning and the tax implications of mergers and acquisitions
- Counsels clients on corporate structuring and restructuring
- Provides clients with year-over-year tax planning from the legal perspective
- Supports estate planners and accountants, ensuring that their strategies align with tax laws and address the legal side of tax audits

With knowledge not solely confined to federal tax law, Lisa navigates state laws advising companies on income tax filings, particularly in the burgeoning era of remote work. She helps organizations understand their tax obligations across different states, ensuring companies are compliant with withholding taxes and varied state income tax requirements. Her knowledge and career-long insights into tax law allow her to provide clients with comprehensive, tailored advice, making her an invaluable asset in any industry.

Some highlights of Lisa's work include working with manufacturers and other businesses undergoing tax audits where the states of Missouri or Kansas claim that a valid exemption does not apply. Lisa has been instrumental in advising clients on the intricate issues and laws surrounding such matters which have often resulted in the client regaining their exemption status. This kind of scenario is not uncommon in Lisa's line of work, and she regularly assists clients in navigating routine audits and making successful appeals.

Lisa also handles transactional work, providing integral tax advice during standard corporate operations. She is actively involved in the documentation of tax work, ensuring clients have a comprehensive record that can be referred to in the future. This aspect of her work serves as a testament to her holistic approach to tax law. Her proficiency extends across state lines, with considerable experience in handling tax issues in both Kansas and Missouri. Regardless of the complexity of the case or the state laws involved, Lisa's nuanced understanding of tax law makes her an invaluable asset to any organization.

Prior to returning to Lathrop GPM in 2021, Lisa served as vice president and general counsel for a renewables-focused energy company. She also has served as an adjunct instructor in business law at the Bloch School of Business, University of Missouri-Kansas City.

Credentials

Education

- University of Missouri-Kansas City School of Law, LL.M., Taxation, 2000
- University of Kansas School of Law, J.D., 1996
- Augustana College, B.A., 1993

Bar Admissions

- Kansas

- Missouri

Court Admissions

- U.S. District Court for the District of Kansas
- U.S. Tax Court

Presentations

- Co-presenter, "Corporate Tax Update" UMKC School of Law Annual Seminar on Recent Developments in Federal Taxes, January 28, 2023
- Presenter, "2022 Recent Developments in Federal Taxes," UMKC School of Law, January 22, 2022
- Speaker: *Like Kind Exchanges* – Lorman Business Center
- Speaker: *Tax Exempt Organizations in Missouri* – Lorman Business Center

Professional Activities

- Missouri Bar Association
- Kansas Bar Association
- Kansas City Metropolitan Bar Association
- American Bar Association, Tax Section

Community Involvement

- Adjunct Professor, UMKC (Taxation of Property Transactions)
- Board Chair, Metro Lutheran Ministries Foundation
- Advisory Board Member, WIN for KC